

21 September 2020

### **James Hay appoints new CEO**

James Hay has appointed Richard Rowney as its Chief Executive Officer, succeeding Alastair Conway.

Richard was previously Group CEO of LV= where he worked for thirteen years, helping to build it into the UK's most trusted and recommended insurer. Prior to becoming CEO he led the Life and Pensions division, creating one of the UK's leading specialist retirement and protection providers.

James Hay's Chairman, Mark Dearsley, commented: "I would like to thank Alastair for leading the business over the last seven years, especially for steering it through change of ownership last year and the recent separation from Saunderson House. We wish him well for the future.

"We are delighted to have attracted a new leader of Richard's calibre who has such strong strategic, operational and integration experience. Richard shares our ambition for the business and this is the right time for him to take the reins and drive James Hay through its next stage of growth."

Richard Rowney added: "The advisory platform sector is set to be dominated by scale players who truly understand retirement planning, but who also have an unwavering commitment to supporting advisers. With its heritage and technical know-how, along with the right strategy and investment, James Hay has real potential to challenge the status quo. I'm therefore delighted to be joining the business and working with the team to ensure it achieves that potential."

-ENDS-

For further information, contact:

Sam Prince-Mernick, Press Officer, James Hay Partnership  
Tel: 07801 831 955  
Email: [samantha.prince-mernick@jameshay.co.uk](mailto:samantha.prince-mernick@jameshay.co.uk)  
[www.jameshay.co.uk](http://www.jameshay.co.uk)

## Notes to Editor

As a specialist platform for retirement wealth planning, James Hay works with advisers to help investors successfully navigate the second half of their financial lives.

We've been working with financial advisers and their clients for more than 40 years, providing the means to administer pensions, savings and investments in a cost and tax efficient way, and challenging industry norms from the get-go. Today over 58,000\* investors trust James Hay to look after more than £26bn\* worth of pension and investment savings.

From being one of the first SIPP providers in the UK, to pioneering the modular approach to retirement wealth planning, James Hay works to earn the trust of advisers. Our flagship retirement planning vehicle, the Modular iPlan, embraces the modular approach for SIPPs, ISAs and General Investment Accounts. This proposition enables fair and flexible pricing ensuring investors only pay for what they use, while they're using it.

We're able to continue to innovate thanks to the support of our shareholder, the independent private equity manager, [Epiris](#).

\*correct as at June 2020

Any quotations are correct as at the date of the press release.