

# Spotlight on Smith & Williamson

Smith & Williamson offers a Managed Portfolio Service (MPS) for clients of professional advisers, with four risk-rated model portfolios, using Distribution Technology's (DT) risk and asset allocation outputs. The resulting portfolios express Smith & Williamson's fund selection and tactical asset allocation views.

Smith & Williamson was established in 1881 and has been actively involved in investment management since 1911. Our managed portfolio capability for advisers on the James Hay platform has been born out of our multimanager team's 15 years of experience. We have been awarded a Defaqto 5 star rating for our DFM Managed Portfolio service in 2014, 2015 and again in 2016.

**Q: How many models do Smith & Williamson offer on the James Hay Platform?**

A: We offer four models, Defensive Income (DT4), Balanced Income (DT5), Balanced Growth (DT6) and Growth (DT7)

**Q: Are the Smith & Williamson models risk rated?**

A: Yes. All four models are DT aligned. DT review our models every quarter to ensure they stay within the stated risk parameters, giving you, the adviser, confidence that your clients are invested according to their risk tolerance.

**Q: What are the benefits of investing in the Smith & Williamson Managed Portfolio Service?**

A: Our Managed Portfolio Service (MPS) is designed so investors on the James Hay platform can choose from four risk-rated model portfolios based upon the amount of risk an individual is prepared to accept.

The models cover a range of investment objectives and risk profiles. These strategies are managed to align them with the middle four of DT's ten risk levels (i.e. models 4-7). The MPS models are constructed using DT risk ratings but crucially with a 4% absolute and 20% relative variation to the DT asset allocation. This gives our MPS managers the opportunity to add value through their asset allocation decisions.

The models are actively managed.

**Q: How often do you rebalance the models?**

A: There is no set rebalancing date.

The MPS managers meet monthly to discuss the models but will only rebalance the models when they feel it is beneficial to react to changes, or anticipated changes, in market conditions.

Having no set rebalancing date ensures the MPS managers have the flexibility to make changes as and when they believe it appropriate.

**Q: What is the estimated annual turnover in the models?**

A: This will vary depending on market conditions, but 25-35% is our average annual turnover.

**Q: What is the annual management charge (AMC) of the Smith & Williamson models?**

A: AMC 0.3% + VAT - with an Estimated Underlying Holdings Charge of 0.8% average across the models.

**Q: What is the minimum investment?**

A: £20,000

**Q: How do I find out more?**

A: Please visit <https://www.jameshay.co.uk/looking-for-information/investments/managed-portfolio-panel/>

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