

Financial Strength & Experience

James Hay Partnership, the platform for retirement wealth planning, is proud to be part of a strong, well-capitalised and profitable group. With the turmoil that has surrounded the financial services industry in recent years, it is more important than ever to know that you are placing business with partners who are able to meet their financial obligations both now and in the future. As one of the largest independent platform providers in the UK, James Hay Partnership offers reassuringly firm foundations with an AKG financial strength rating of B (strong).

**More than
£19.4 billion***

James Hay Partnership assets under administration

£23.5 billion*

IFG Group plc assets under administration and advice

Nearly 56,000*

Number of clients with plans administered by James Hay Partnership

£9.8 million

James Hay Partnership's profit in 2015

30 years

James Hay Partnership's experience in SIPP, Wrap and SSAS administration.

* as at December 2015.

5

Reasons why we are financially strong and secure

1. Our parent company

Since 2010, James Hay Partnership has been part of IFG Group plc, a focused financial services company specialising in the provision of independent financial advisory and administrative services. Headquartered in Dublin, Ireland, IFG Group plc is listed on the London and Dublin Stock Exchanges.

The business is very well positioned in the run up to the new Capital Adequacy rules. The IFG Group has calculated the Pillar 1 capital resources requirement in accordance with the Financial Conduct Authority regulations. The Group has capital resources of £40.5m compared to its regulatory requirement of £5.7m; a covering ratio of 7:1. The Group has also assessed its Pillar 2 capital resource requirements and confirms that it has sufficient capital resources to meet these requirements for the foreseeable future.

2. Our performance

James Hay Partnership is a profitable and strong business with more than £19.4 billion worth of assets under administration and nearly 56,000 clients. Results for 2015 show strong levels of new business and asset growth.

It continues to develop and maintain a range of innovative products designed to offer:

- value for money solutions to customers
- advanced portfolio planning tools for financial advisers, making it easier to manage client accounts.

3. Our history

James Hay Partnership offers a truly independent SIPP, Wrap and SSAS service for clients and their financial advisers. With over 30 years of experience in administering complex savings, pensions and investment portfolios in a cost and tax efficient way, its reputation as one of the largest and most experienced independent SIPP providers in the market is based on a proven ability to meet the service and technical needs of financial advisers.

4. Our focus

The focus of James Hay Partnership is to provide excellent customer service. We publish details of our target service levels and make this information available to all our customers. We also offer dedicated contact teams for our customers and their advisers so they can deal with knowledgeable professionals at every stage of the process.

At James Hay Partnership we have the resources to invest in technology and develop our systems and adviser solutions. This ensures we are constantly improving, enabling us to provide a first class service.

5. Our figures

- More than £19.4 billion* – James Hay Partnership assets under administration
- £23.5 billion* – IFG Group plc assets under administration and advice
- Nearly 56,000* – Number of clients with plans administered by James Hay Partnership
- £9.8 million – James Hay Partnership's profit in 2015
- 30 years – James Hay Partnership's experience in SIPP, Wrap and SSAS administration.

* as at December 2015.



www.jameshay.co.uk



03455 212 414



Dunn's House, St Paul's Road,
Salisbury SP2 7BF

James Hay Partnership is the trading name of James Hay Insurance Company Limited (JHIC) (registered in Jersey number 77318); IPS Pensions Limited (IPS) (registered in England number 2601833); James Hay Administration Company Limited (JHAC) (registered in England number 4068398); James Hay Pension Trustees Limited (JHPT) (registered in England number 1435887); James Hay Wrap Managers Limited (JHWM) (registered in England number 4773695); James Hay Wrap Nominee Company Limited (JHWNC) (registered in England number 7259308); PAL Trustees Limited (PAL) (registered in England number 1666419); Santhouse Pensioner Trustee Company Limited (SPTCL) (registered in England number 1670940); Sarum Trustees Limited (SarumTL) (registered in England number 1003681); Sealgrove Trustees Limited (STL) (registered in England number 1444964); The IPS Partnership Plc (IPS Plc) (registered in England number 1458445); Union Pension Trustees Limited (UPT) (registered in England number 2634371) and Union Pensions Trustees (London) Limited (UPTL) (registered in England number 1739546). JHIC has its registered office at 3rd Floor, 37 Esplanade, St Helier, Jersey, JE2 3QA. IPS, JHAC, JHPT, JHWM, JHWNC, SPTCL, SarumTL and IPS Plc have their registered office at Trinity House, Buckingham Business Park, Anderson Road, Swavesey, Cambs CB24 4UQ. PAL, STL, UPT and UPTL have their registered office at Dunn's House, St Paul's Road, Salisbury, SP2 7BF. JHIC is regulated by the Jersey Financial Services Commission and JHAC, JHWM, IPS and IPS Plc are authorised and regulated by the Financial Conduct Authority. The provision of Small Self Administered Schemes (SSAS) and trustee and/or administration services for SSAS are not regulated by the FCA. Therefore, IPS and IPS Plc are not regulated by the FCA in relation to these schemes or services.(01/14)