

**2 July 2015**

**Mark Fleet joins as Commercial Director**

James Hay, the platform for retirement wealth planning, today confirms the appointment of Mark Fleet as Commercial Director.

Fleet, who will take up the role at the end of July, joins from Skipton, where he held a number of roles including Chairman of the building society's advice arm and Distribution Director. His previous roles include Managing Director at AWD Moneyextra and Chief Operating Officer at Chase de Vere.

Director of Strategy and Commercial, Chris Smeaton; Director of Distribution, Paul Bagley; Head of Communications, Hilary Morison; and Head of Marketing, Daniella Johnston will report into Mark.

James Hay Partnership CEO Alastair Conway said of the appointment: "I know that Mark's wealth of experience both sides of the advice fence will be brought to bear on building on the foundations of a very successful 2014 for the business. He is a great addition to my executive team."

Commenting on joining James Hay, Mark said: "I'm delighted to be joining a company which is clearly putting the people who matter, investors and their advisers, at the forefront of its thinking with its flexible and fair approach to pricing - whereby clients only paying for what they use, while they use it. The changes in the market place mean that James Hay, with its approach to retirement wealth planning and extensive choice of both investment and drawdown options, is ideally placed to become the leading platform for retirement wealth planning."

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## Notes to Editor

James Hay Partnership, the platform for retirement wealth planning, has been working with financial advisers and clients for over 30 years to administer pensions, savings and investments in a cost and tax efficient way. Today over 51,000\* clients trust us to look after more than £17 billion\* worth of pension and investment savings.

From the very first day we have challenged industry norms as we've responded to changing client needs - from being the first SIPP provider in the UK, through to developing our modular approach to retirement wealth planning, which we launched in 2013.

The Modular iSIPP embraces fair and flexible pricing meaning the customer only pays for what they use, while they use it. This has now been evolved through the Modular iPlan to include other non-pension wrappers such as GIAs and ISAs.

We are able to continue to innovate thanks to being part of the IFG Group, a focused financial services company specialising in the provision of independent financial advisory and administrative services.

Headquartered in Dublin, Ireland, IFG Group plc is listed on the Irish and London Stock Exchanges.

\*as at March 2015

Any quotations are correct as at the date of the press release.