

# *Understanding* E-SIGNATURES

## GOING DIGITAL

### Introducing DocuSign digital signatures

DocuSign makes it easy for financial advisers to quickly and securely capture electronic signatures and important customer data for account openings and authorisations. Using DocuSign means a faster and more accurate transaction process in which you and your clients can have complete confidence.



**DocuSign**

So why should you go digital?

## IT'S EFFICIENT

### Saving money and time – faster service for you and your clients



Average time taken for an e-signature application form to be completed and electronically signed by the client

**00:25:00**  
hrs mins secs

VS



Average time taken for a standard electronic application form with wet signature to be completed - inclusive of postage

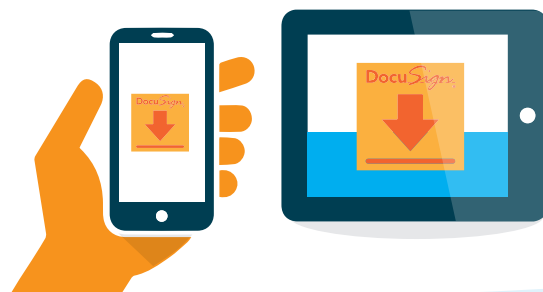
## ACCURATE AND ECONOMICAL

- ☒ **Error-proof** signing means **100%** complete documents, eliminating the need to track down clients to re-sign or re-send\*.
- ☒ **Save money** on printing, postage and faxing.
- ☒ **Save time** and speed up the completion of a **Direct Debit** mandate required for regular personal pension contributions.

\* incomplete applications cannot be submitted.

## CONTROL AND CONVENIENCE

You can **track the whole process** and conduct your business anywhere, anytime. Your clients also have the convenience of signing documents via their **computer, tablet or phone**.



## IT'S SECURE

### Trustworthy security for peace of mind

- ☒ DocuSign is the global industry standard for security and compliance.
- ☒ xDTM compliant - the highest standard of global information security and operations to protect your digital transactions.
- ☒ Full document encryption to ensure the confidentiality of your data.
- ☒ DocuSign employs strong anti-tamper controls to prevent any alteration of your signature or your documents.



# IT'S TRUSTED

Recognised reliability has meant popularity is increasing amongst companies globally\*\*



More than **one million customers** and **hundreds of millions of users** worldwide trust **DocuSign** with their digital transactions\*\*

\*\* [www.docusign.co.uk/company](http://www.docusign.co.uk/company)

## IT'S SIMPLE

Here's how it works in five quick steps



 Apply now at [www.jameshay.co.uk](http://www.jameshay.co.uk)

James Hay Partnership is the trading name of James Hay Partnership Management Limited (JHPM) (registered in England number 02538532); James Hay Services Limited (JHS) (registered in Jersey number 77318); IPS Pensions Limited (IPS) (registered in England number 2601833); James Hay Administration Company Limited (JHAC) (registered in England number 4068398); James Hay Pension Trustees Limited (JHPT) (registered in England number 1435987); James Hay Wrap Managers Limited (JHWM) (registered in England number 4773695); James Hay Wrap Nominee Company Limited (JHWNC) (registered in England number 7259308); PAL Trustees Limited (PAL) (registered in England number 1666419); Sarum Trustees Limited (SarumTL) (registered in England number 1003681); The IPS Partnership Plc (IPS Plc) (registered in England number 1458445); Union Pension Trustees Limited (UPT) (registered in England number 2634371). JHS has its registered office at Aztec Group House, 11-15 Seaton Place, St Helier, Jersey, JE4 0QH. JHPM, IPS, JHAC, JHPT, JHWM, JHWNC, PAL, SarumTL, IPS Plc, and UPT have their registered office at Dunn's House, St Paul's Road, Salisbury, SP2 7BF. JHAC, JHWM, IPS and IPS Plc are authorised and regulated by the Financial Conduct Authority. (3/21)

JHP0099 OCT22 LD